**BYM DEVELOPMENT COMMMITTEE – ANNUAL REPORT 2025**

The Development Committee is that group of volunteers within BYM that works to grow the financial capacity of BYM to do its many ministries.

In the last 12 months our committee has met most months via zoom, with full participation of appointed and liaison members. We regularly consider the anti-racism queries. We have benefitted from and appreciated the presence, enthusiasm, and hard work of Development Manager Nikki Holland. BYM invested in substantial training for Nikki at the Indiana School of Fundraising, and she recently received a Certificate in Fundraising Management.

A year ago the Special Campaign for Opequon Quaker camp was in full swing. Several Development Committee members did double-duty on the Special Campaign Committee, which was ably staffed through April 2025 by consultant Barbara Wille. See the Special Campaign Committee final report, submitted separately.

BYM Friends have much to celebrate with the successful conclusion of the Special Campaign. Other contributed income for 2024 surpassed our goal, and 2025 income to date is strong.

**2024 income**

General Fund

(from individuals, meetings, and grants): $320,251

Camp Property Capital: 50,438

Barry Morley Campership Fund: 1,170

Sue Thomas Turner Education Fund: 3,000

TOTAL contributed income: $374,859 (goal: $350,000)

**2025 income to date**

Income thru June is strong. Halfway through the year we are 55% of the way towards our contributed income goal of $375,000.

General Fund

(from individuals, meetings, and grants) $207,190

Camp Property Capital 930

Barry Morley Campership Fund 50

TOTAL contributed income (to 6/30/25): $208,170 (goal: $375,000)

There are several reasons for increased income to date, including donations of $56,000 from 95 camp families, on top of their tuition. We saw a small spike in contributions at the time of the religious liberty lawsuit BYM joined earlier this year. Several local meetings also responded to the appeal to send additional contributions (in addition to apportionment) to address the projected shortfall in camping program income. We also have twice the number of new donors than had contributed at this time a year ago. The greatest need continues to be unrestricted contributions to the General Fund.

In addition to the contributions noted above, BYM received a very generous bequest this year. We hope all Friends will consider putting BYM in your will.

**New Initiatives**

With hopes of deepening engagement with camp families, committee members from Development, Camping Program, and Camp Property committees have signed up to “meet and greet” families at the end of each session of each camp this summer.

Nikki Holland and Sarah Gillooly have both begun a series of visits to local meetings (typically one per month) and this is proving rewarding on many levels. These visits help build stronger connections between local meetings and BYM. Strengthening these relationships (“friend-raising”) is a key component of successful fundraising.

**Fundraising for BYM Camps**

As reported at June 2025 Interim Meeting, the Development Committee has begun having extended discussions about the long-term need for increased fundraising for the camping programs -- beyond what is possible with our current staff configuration. The future of our yearly meeting camps may depend on raising significantly more funds in order to have resources to both adequately compensate staff and keep tuition accessible. The current financial model is unsustainable. This is by no means solely a Development Committee concern - it is a yearly-meeting wide problem and will need sustained attention from all of us.

**Our Work Together**

We would welcome additional appointed members and are always glad to tell you about what’s involved in Development Committee work. In the last year, 5 Friends served as appointed members of the committee, 4 were liaisons with other BYM committees, and one was co-opted. We are grateful for the service of Gretchen Hall and Barb Platt who are rotating off the committee after 5 years and 3 years of service, respectively.

*Development committee members:* Arthur Boyd, Dave French, Gretchen Hall, Barb Platt (clerk), Gloria Victor-Dorr, Al Best (liaison from Camping Program Committee), Marion Ballard (liaison from Trustees), Chris Greeley (Liaison from Camp Property Management Committee), Catherine Tall (liaison from Stewardship and Finance), Victor Thuronyi (co-opted).

*Special Campaign committee members:* Al Best, Arthur Boyd (clerk), Gretchen Hall, Jon Nafziger, Victor Thuronyi.