

## **DEVELOPMENT COMMITTEE REPORT**

### **BYM Annual Session 2022**

As with so many aspects of these pandemic years, the Development Committee work could be characterized as unpredictable. As in “hold your hat for the ride!” We’ve had some heart-warming surprises such as the donors who twice gave \$100,000 for Shiloh camp property improvements. We rejoice with the camp families who are now back in droves, having generously donated funds when camp was canceled due to COVID.

Normally development work is carefully planned for the year, hopefully with predictable, positive results. With Mary Braun’s capable leadership, the committee supports an annual plan with expected appeals, matching gifts, stewardship activities, and many varieties of outreach to the BYM community.

The first pandemic year (2020) was uncharacteristic in donations as well as in every other way. Last year was a positive return to a more familiar pattern of operations. In 2021, BYM completed the year with contributed revenue that exceeded the budgeted goal by \$150,000. In the same year, gifts of stocks and IRA distributions more than doubled. And out of 8 requests submitted for grants, 7 were awarded for \$24,700 total. The total number of donors topped those of 2019 -- an important metric for future growth.

Still on the roller coaster, the committee finds that in 2022 both the giving dollar total to date (6/30/22) and the number of donors has dropped. We could offer a dozen and one hypotheses for this decline, but those would be sheer speculation. Rather, we look forward energetically to an upward arc in the remaining half of the year. The goal this year is contributions of \$430,000 to support operations of BYM.

Of special note is the creation and approval of a new grants policy and guidelines, cooperatively developed by members of STRIDE and the Development Committee.

YOU can help our beloved Yearly Meeting with your financial support, your participation in the 100<sup>th</sup> anniversary of our camps program (August 26-28), your lived testimony to our anti-racist community, and your trips to Meetings across BYM with the new version of “Visiting Among Friends.” When you make your gift, remember the many options available to you include gifts from IRAs, stock, Donor Advised Funds, annuities and other legacy opportunities. Thank you as ever for your abundant generosity.

Development Committee participants over the past two years: Marion Ballard, Gretchen Hall, Andrei Israel, Byron Sanford, Harry Scott, Frannie Taylor, Victor Thuronyi, and Harry Tunis. (and Meg Boyd Meyer) Special appreciation to Mary Braun who regularly works wonders.